

# JUNO ORDERS

# About Juno Orders

Juno Orders is a native Salesforce application for order management. Everything from quoting, shipping, purchasing and invoicing can be done in this enterprise application. There are several unique features that make this application special.

#### SCOPE

Juno Orders is an enterprise application for order management. The Contact Address feature allows you to store multiple addresses for each contact in Salesforce. Those Contact Addresses are uniquely leveraged throughout Juno Orders. Users can create customer Quotes, Sales Orders, Purchase Orders, and Invoices all within this application. Creating PDF versions from each above mentioned modules is made easy using our proprietary Doc Template PDF building included with Juno Orders

#### **CHALLENGES**

Client needs an application which can Help user to maintain the data of a complete enterprise transactions from signed up user t the Invoices generation and emailing that to overcome the existing problems with Enterprise handling using Salesforce and can able to create customer Quotes, Sales Orders, Purchase Orders, and Invoices.

And also Client don't want to stick to static and standard design of PDFs for Quotes, Sales Orders, Purchase Orders, and Invoices and need to functionality to edit the PDFs design while sending them to the customer

### **RESULTS**

## **SOLUTION**

We developed an application which can handle complete functionality of an enterprise order management system according to the client's requirements. With the help of this application user can able to save all the customer information into well organized objects and fields. For example if the client wants to maintain the data pf an Ecommerce website, then this application can hold to every customer data and save them I not contacts and all the addresses that the user saved can be created as various addresses for that particular contact. And not only that, this application can store the data of Products and product line Items and can take the information of any order placed and save it as an sales order with that particular contact and products and also can able to generate quotations or Purchase orders Or Invoices with custom PDF editing functionality. The application is featured also with the below listed functionalities.

- Email templates allow you to send Quotes,
  Purchase Orders, Shipments and Invoices with a single click
- Integration available for eCommerce including Magento using JunoSYNC
- Accounting system integration available for Quickbooks Online

Juno Orders application has made the customer experience to a highly satisfactory on Order management. With the help of this application many Users are making their business very easy to handle the management of orders. This application has been a delight to the Users whole are looking beyond the complex methods they are using to store and retrieve data now.